

DiSC® & Extended DiSC®

With 30 years of proven reliability and over 40 million users, **DiSC®** remains the most trusted learning instrument in the industry.

DiSC® is used worldwide in dozens of training and coaching applications, including organizational development and performance improvement.

Designed to complement and supplement existing training programs, **DiSC®** can help improve communication, ease frustration and conflict, and develop effective managers and teams.

Extended DiSC® bring a new dimension to **DiSC®** analysis by profiling the natural and adaptive styles of an individual. This offers a view of one's consistent behavior patterns and areas susceptible to change. Reports can be customized for personal or team analysis and reviewed in workshops led by certified **Extended DiSC®** facilitators.

Students attending courses will receive continuing education units (CEU's) and certificates.

Please contact your McLennan Community College representative for pricing and additional course information or to request a consultation meeting with Corporate Services staff and content experts to personally discuss your company training needs.

Danny Uptmore
(254) 299-8193
duptmore@mclennan.edu

Stephanie Maultsby
(254) 299-8057
smaultsby@mclennan.edu

Steve Wenzel
(254) 299-8152
swenzel@mclennan.edu

www.mccccorporatetraining.com

DiSC®

Improving Your Communication Workshop

- Why do we act the way we do?*
- Why can't this team get anything done?*
- Why can't we communicate?*
- Why is there conflict all the time with these people?*

The **DiSC® Personal Profile System (PPS)** will help you understand yourself, your colleagues, and others while reducing conflict and improving relationships.

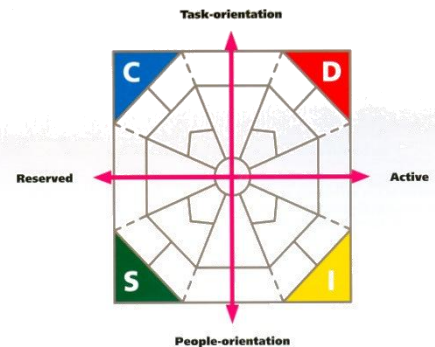
The Personal Profile System's **DiSC® Dimensions of Behavior model** identifies and groups behavior in four easy-to-understand areas:

- Dominance**
- Influence**
- Steadiness**
- Conscientiousness**

Bring Out the Best in Your Management Team

DiSC® can help employees at all levels

- Understand their own behavior
- Learn how and when to adapt their behavior
- Improve communication
- Promote appreciation of differences
- Enhance individual and team performance
- Reduce conflict



Also available from McLennan Community College:
DiSC® Management Strategies
DiSC® Sales Strategies
DiSC® Relationship Profile



Communication Style Analysis

The **Extended DiSC® Personal Analysis** can help you identify the strengths and development areas of an individual. Extended DiSC® measures the natural and adaptive styles of an individual resulting in a look at who the individual actually is vs. who the individual thinks he/she needs to be in the work environment.

Extended DiSC® can be used for personal and team analysis. Optional customized reports can assess the strengths and development areas for persons working in the following areas:

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|--------------------------|-------------------------|
| • Leadership | • Administrative |
| • Management | • Project-based |
| • Sales | • Team-based |
| • Customer Service | • Training |
| • Information Technology | • Entrepreneurial roles |